

## **CSR Asia Director, Singapore**

### **About the Role:**

CSR Asia is looking for an experienced, innovative and consultative sustainability professional to support the growth of its team, clients and presence in Singapore. The Singapore Director will report to the board of Directors and will be instrumental in the delivery of our regional growth plan; positioning CSR Asia as the go-to partner for business driven sustainability advisory.

### **Primary responsibilities**

1. **Implement the strategy for Singapore and South East Asia** by leading the team to exceed targets via organic growth, partnerships and a world class thought leadership platform
  - Pro-actively seeking out opportunities to deliver innovative and impactful consultancy and programme development
  - Support Singapore companies meet SGX sustainability reporting requirements and deliver additional value for those clients
  - Engage our Multinational clients and Partners with services and support in Asia
  - Provide content and support for our events and research
  - Manage a growing team and the CSR Asia Singapore office P&L
  - Become an integral part of the CSR Asia leadership team working to deliver cutting edge events and advisory across the region
2. **Focus on new business development and manage an existing team**
  - Grow the existing Singaporean and regional client base by owning and developing relationships with senior leaders from Singapore and the World's best-known companies
  - Identify and on-board new clients
  - Manage a pipeline of existing and new business and support existing managers to exceed client expectations

### **Key requirements for the post holder**

- Extensive knowledge of sustainability reporting (GRI) and sustainability services including a working knowledge of development and environmental issues
- Excellent team leadership, communication, networking and stakeholder engagement skills, with a track record for engaging internally and externally at executive-level
- Extensive knowledge of the business environment of Singapore and/or South East Asia
- Significant business development experience including pipeline management
- Evidence of successful delivery to clients (company, government, civil society)
- Comfort with working to targets
- Evidence of managing and growing budgets / a P&L
- Excellent written and verbal English, with a preference for one additional language (Mandarin and/or Bahasa preferred)

### **Other requirements**

- Global experience or experience working in a global operating environment is a plus

This is an exceptional opportunity for a creative and entrepreneurial individual, who is truly passionate about improving corporate societal and environmental impact, to join a rapidly-growing and successful business that is disrupting traditional approaches to sustainability and to deliver solutions “beyond compliance”.

Interested applicants should send their CV with a cover letter in English that describes their motivation, work experience and academic achievements to both [elyon@csr-asia.com](mailto:elyon@csr-asia.com) and [mwong@csr-asia.com](mailto:mwong@csr-asia.com) **Candidates must have the right to work in Singapore.**